

President's Message – November 2016



Dear Friends & Colleagues:

Over the summer, our chapter's Annual Golf Outing was held at Harbor Links Golf Club in Port Washington followed by an evening program with Chuck Merritt as guest speaker. A special thanks to event chairs - Tony Marmorale, Frank Notaro and Dan Lane, as well as the day's sponsors for making this such a successful event.

The National joint meeting of all AI regions was held in July in Charlotte, North Carolina where Tonia Vailas and I represented our chapter. Tony Iaccio represented Region IV as its member of the National Government Affairs committee. I also attended AI Connect Annual Conference 2016 and found it to be well run and the seminars were extremely educational. This was the first Annual AI National Conference that I had attended and I highly recommend it to our membership. The conference offers insightful speakers, informative and useful seminars, an open exchange of ideas and an opportunity to network on a national basis. Next year's conference will be held in Ottawa, Canada.

In October, the chapter's regional delegates, Michael Scalia, John Biordi and myself together with our regional member of the National Government Affairs committee Tony Iaccio attended the 4Q Region IV meeting in Mystic, CT. National AI President Scott Robinson gave an extensive overview on the state of AI and discussed the actions, initiatives and strategic planning that are ongoing to better serve not only our members, but real estate valuation individuals today and into the future.

Chapter member Tony Marmorale is the outgoing Region IV Chair and on behalf of the LIAI Chapter, it's Board of Directors, officers and members, I want to thank Tony for his dedication and hard work on behalf of AI on a local, regional and national level. During his term, Region IV has productively served local and regional members with educational offerings, advocacy and encouraged exchange of ideas. We look forward to his continued service to AI into the future.

The fall education and chapter activities got off to a start with the "*Residential Applications Part 2: Using Microsoft Excel to Analyze and Support Appraisal Results*". In September, we embarked on a joint effort with the Suffolk County Bar Tax Certiorari and Condemnation Committee and presented a panel of experts covering three topics. Special thanks to Jay M. Herman Esq., Judge John Leo, Ed Gutleber, Esq. and Jacquelyn Mascetti, Esq. from the Suffolk County Bar and Tony Iaccio, MAI and Kevin Matheson, SRA, from our chapter for all their efforts in developing this seminar and the panelists.

The panelists from our chapter who committed their time and expertise were Andrew Albro, MAI, Richard Digeronimo, MAI, AI-GRS, and Donald Franklin who represented the appraisers' viewpoint and valuation expertise. The attorney panelists included Harvey Besunder, Esq., Partner- Bracken Margolin Besunder LLP, Erin O'Brien, Esq., Partner – Cronin, Cronin, Harris & O'Brien, PC and Kevin M. Clyne, Esq., Partner- Herman Katz Cangemi & Clyne. The afternoon seminar was well received and attended and we look forward to having future joint ventures with the Suffolk County Bar. Jay M. Herman, Esq. of Herman Katz Congemi & Clyne rounded out the program as the evening speaker with a presentation

on *Prudent Appraisal Trial Practices*. A special thanks to all of the sponsors to these events and for making them so successful!

Our annual joint meeting and seminar with the Community Mortgage Bankers was held on October 25th with the guest speaker Jonathan T.K. Cohen, Esq. and the evening's topic was *Arbitration of Valuation, Lease, & Mortgage Disputes*.

Upcoming education offerings/events include: "*Business Practices and Ethics*" (Nov. 4th), "*AQ 15 Hr. Appraisal Qualifications, Fair Housing, Fair Lending and Environmental Issues*" (Nov. 18 & 19th), a required class to achieve NY State Certification, and "*7 Hr. USPAP Update*" (Dec. 16th). "*Residential Applications Part 2: Using Microsoft Excel to Analyze and Support Appraisal Results*".

Save the Date for our Installation Dinner and Seminar for our incoming President Michael Scalia, MAI, AI-GRS and the 2017 slate of Officers, Board Members and Executive Committee. The event will be held November 29th at the Wheatley Hills Country Club. Matt Smith, MAI will be the installing officer and guest speaker.

On behalf of the Officers, Board of Directors and members of the Long Island Chapter of the Appraisal Institute, I extend sincere congratulations to the following members who have earned prestigious Appraisal Institute designations since this summer: Diane Viggiano, MAI, AI-GRS, Arthur-Peter Montauderes, MAI, AI-GRS, Matthew Sielken, SRA, and Kathy Leitman, SRA.

Chapter President-Elect Michael Scalia will soon be choosing 2017 Chapter Committee appointments, and is currently seeking members who wish to actively participate in our Chapter through Chapter Committee service. Aside from designated members and candidates, *practicing affiliates* are now eligible to serve on most committees. Participation in committees improves the exchange of ideas that will shape the Chapter over the next few years. Participation gives you an opportunity to share your expertise, enhance your public professional profile and connect with other real estate professionals active in the area. If you are interested in serving on a Chapter Committee and did not meet the deadline to complete the National AI Leadership Resource Registry, please contact Francine Morgenstern or Michael Scalia as soon as possible.

As my term as your 2016 President draws to a close, I want to thank all of the officers, board of directors, committee members and chairs for their contribution of time and efforts on behalf of the chapter. Their hard work and professionalism has made my term possible.

I encourage all AI members and real estate professionals to join us at our dinner/seminar meetings, educational offerings, seminars, and social outings.

Kathleen Rairden, MAI

Long Island Chapter Appraisal Institute President 2016